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7  
8  
9 **UNITED STATES DISTRICT COURT**

10 **NORTHERN DISTRICT OF CALIFORNIA, OAKLAND DIVISION**

11  
12 ALBERT MARK GOLD,

13 Plaintiff,

14 v.

15 ILLUMINA, INC., a Delaware corporation,  
and VERINATA HEALTH, INC. a Delaware  
16 Corporation,

17 Defendants.

Case No. 4:22-cv-05036-JST

**DEFENDANTS ILLUMINA, INC. AND  
VERINATA HEALTH, INC.'S NOTICE  
OF MOTION AND RULE 12(b)(1)  
MOTION TO DISMISS AND COMPEL  
ARBITRATION OR, IN THE  
ALTERNATIVE, TO STAY ACTION  
PENDING ARBITRATION**

Date: December 22, 2022  
Time: 2:00 p.m.  
Courtroom: 6 – 2nd Floor  
Judge: Hon. Jon S. Tigar

**TABLE OF CONTENTS**

1		
2	NOTICE OF MOTION AND MOTION .....	1
3	MEMORANDUM OF POINTS AND AUTHORITIES .....	2
4	I. INTRODUCTION .....	2
5	II. BACKGROUND .....	2
6	A.    Illumina, Inc. and Verinata Health, Inc. ....	2
7	B.    Plaintiff is Hired and Agrees to Arbitrate any Dispute .....	2
8	C.    Procedural Background .....	3
9	III. ARGUMENT .....	4
10	A.    The Federal Arbitration Act Governs the Arbitration Agreement .....	4
11	B.    An Action is Properly Dismissed When All Claims Are Subject to	
12	Arbitration .....	6
13	C.    The Arbitration Agreement is Valid and Binding .....	7
14	1.    Plaintiff and Illumina Entered Into an Enforceable Contract to	
15	Arbitrate .....	8
16	2.    The Arbitration Agreement is Fair and Conscionable.....	8
17	a.    There is No Procedural Unconscionability .....	9
18	b.    There is No Substantive Unconscionability .....	10
19	c.    The Court May Strike Any Unenforceable Clause .....	11
20	3.    Verinata May Compel Arbitration .....	11
21	a.    Verinata is an Intended Third-Party Beneficiary of the	
22	Arbitration Agreement .....	12
23	b.    Equitable Estoppel Permits Verinata to Invoke the	
24	Arbitration Agreement Even Though It is Not a Signatory .....	14
25	c.    The Agency Exception Permits Verinata to Invoke the	
26	Arbitration Agreement Even Though It is Not a Signatory .....	15
27	4.    Defendants Have Not Waived Their Right to Compel Arbitration.....	15
28	D.    The Arbitration Agreement Applies to All Claims Related to Plaintiff's	
	Employment .....	18
	E.    This Case Should Dismissed or, in the Alternative, Stayed.....	19
	IV. CONCLUSION .....	19

**TABLE OF AUTHORITIES**

**Page(s)**

**Federal Cases**

<i>Allied-Bruce Terminix Cos. v. Dobson</i> 513 U.S. 265 (1995) .....	4, 5
<i>Arthur Andersen LLP v. Carlisle</i> 556 U.S. 624 (2009) .....	12
<i>AT&amp;T Mobility LLC v. Conception</i> 563 U.S. 333 (2011) .....	7
<i>In re Barney's, Inc.</i> 206 B.R. 336 (S.D.N.Y. 1997) .....	6
<i>Beauperthuy v. 24 Hour Fitness USA, Inc.</i> No. 06-715 SC, 2011 WL 6014438 (N.D. Cal. Dec. 2, 2011) .....	18
<i>Chamber of Commerce of U.S. v. Becerra</i> 438 F. Supp. 3d 1078 (E.D. Cal. 2020) .....	4
<i>Chamber of Commerce of U.S v. Bonta</i> 45 F.4th 1113 (9th Cir. 2022) .....	4
<i>Chiron Corp. v. Ortho Diagnostics Sys., Inc.</i> 207 F.3d 1126 (9th Cir. 2000) .....	6
<i>Chong v. Fedex Office &amp; Print Servs, Inc.</i> No. 20-cv-06067-JSW, 2021 WL 4926497 (N.D. Cal. Aug. 4, 2021) .....	5
<i>Citizens Bank v. Alafabco, Inc.</i> 539 U.S. 52 (2003) .....	4
<i>City of Oakland v. Oakland Raiders</i> Case No. 18-cv-07444-JCS, 2019 WL 3344624 (N.D. Cal. July 25, 2019) .....	13
<i>First Family Fin. Servs., Inc. v. Fairley</i> 173 F. Supp. 2d 565 (S.D. Miss. 2001) .....	4
<i>Fisher v. A.G. Becker Paribas, Inc.</i> 791 F.2d 691 (9th Cir. 1986) .....	16
<i>Glaude v. Macy's Inc.</i> No. 12-5179-PSG, 2012 WL 6019069 (N.D. Cal. Dec. 3, 2012) .....	6
<i>GT Sec., Inc. v. Klastech GmbH</i> No. 13-3090-JCS, 2014 WL 2928013 (N.D. Cal. June 27, 2014) .....	6

1	<i>Hajibekyan v. BMW of N. Am. LLC</i>	
2	839 F. App'x 187 (9th Cir. 2021).....	13
3	<i>Martin v. Yasuda</i>	
4	829 F.3d 1118 (9th Cir. 2016).....	16
5	<i>McLaurin v. Russell Sigler, Inc.</i>	
6	155 F. Supp. 3d 1042 (C.D. Cal. 2016).....	11
7	<i>Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth, Inc.</i>	
8	473 U.S. 614 (1985).....	18
9	<i>Morgan v. Sundance</i>	
10	142 S. Ct. 1708 (2022).....	16
11	<i>Moses H. Cone Mem'l Hosp. v. Mercury Constr. Corp.</i>	
12	460 U.S. 1 (1983).....	7, 19
13	<i>Newirth v. Aegis Senior Cmtys, LLC</i>	
14	931 F.3d 935 (9th Cir. 2019).....	16
15	<i>Oxy-Health, LCC v. H2 Enterprise, Inc.</i>	
16	No. CV 18-4066-MWF, 2019 WL 6729646 (C.D. Cal. July 31, 2019).....	13
17	<i>Ritza v. Int'l Longshoremen's &amp; Warehousemen's Union</i>	
18	837 F.2d 365 (9th Cir. 1988).....	6
19	<i>Savage v. Glendale Union High Sch.</i>	
20	343 F.3d 1036 (9th Cir. 2003).....	7
21	<i>Sovak v. Chugai Pharm., Co.</i>	
22	280 F.3d 1266 (9th Cir. 2002).....	16
23	<i>Sparling v. Hoffman Constr. Co.</i>	
24	864 F.2d 635 (9th Cir. 1988).....	19
25	<i>Wagner v. Stratton Oakmont, Inc.</i>	
26	83 F.3d 1046 (9th Cir. 1996).....	7, 18
27	<i>Wynn Resorts, Ltd. v. Atl.-Pac. Cap., Inc.</i>	
28	497 F. App'x 740 (9th Cir. 2012).....	7
	<i>Yeomans v. World Fin. Grp. Ins. Agency</i>	
	485 F. Supp. 3d 1168 (N.D. Cal. 2020).....	5
	<b>California Cases</b>	
	<i>Armendariz v. Found. Health Psychcare Servs., Inc.</i>	
	24 Cal. 4th 83 (2000).....	8, 9, 10, 11

1	<i>Asmus v. Pac. Bell</i>	
2	23 Cal. 4th 1 (2000).....	8
3	<i>Baltazar v. Forever 21, Inc.</i>	
4	62 Cal. 4th 1237 (2016).....	9
5	<i>Boucher v. Alliance Title Co.</i>	
6	127 Cal. App. 4th 262 (2005).....	14
7	<i>Craig v. Brown &amp; Root, Inc.</i>	
8	84 Cal. App. 4th 416 (2002).....	8
9	<i>Div. Labor Law Enf't v. Transpacific Transp., Co.</i>	
10	69 Cal. App. 3d 268 (1977).....	8
11	<i>Fittante v. Palm Springs Motors, Inc.</i>	
12	105 Cal. App. 4th 708 (2003).....	9, 10
13	<i>Garcia v. Pexco, LLC</i>	
14	11 Cal. App. 5th 782 (2017).....	14, 15
15	<i>Goonewardene v. ADP, LLC</i>	
16	6 Cal. 5th 817 (2019).....	12, 13
17	<i>Graham v. Scissor-Tail, Inc.</i>	
18	28 Cal. 3d 807 (1981).....	9
19	<i>Gravillis v. Coldwell Banker Residential Brokerage Co.</i>	
20	143 Cal. App. 4th 761 (2006).....	18
21	<i>Harris v. Tap Worldwide, LLC</i>	
22	248 Cal. App. 4th 373 (2016).....	19
23	<i>Jenks v. DLA Piper Rudnick Gray Cary U.S. LLP</i>	
24	243 Cal. App. 4th 1 (2015).....	12
25	<i>Marenco v. DirecTV, LLC</i>	
26	233 Cal. App. 4th 1409 (2015).....	14
27	<i>Mendez v. Mid-Wilshire Health Care Ctr.</i>	
28	220 Cal. App. 4th 534 (2013).....	18
	<i>Molecular Analytical Sys. v. Ciphergen</i>	
	186 Cal. App. 4th 696 (2010).....	18, 19
	<i>Morris v. Redwood Empire Bancorp</i>	
	128 Cal. App. 4th 1305 (2005).....	10
	<i>Murphy v. Allstate Ins. Co.</i>	
	17 Cal. 3d 937 (1976).....	12

1	<i>Pinnacle Museum Tower Ass’n v. Pinnacle Mkt. Dev. (US)</i>	
2	LLC, 55 Cal. 4th 223 (2012) .....	7, 10
3	<i>Roman v. Superior Court (Fle-Kem, Inc.)</i>	
4	172 Cal. App. 4th 1462 (2009).....	11
5	<i>Ronay Family Ltd. P’ship v. Tweed</i>	
6	216 Cal. App. 4th 830 (2013).....	12
7	<i>Sanchez v. Carmax Auto Superstores Cal., LLC</i>	
8	224 Cal. App. 4th 398 (2014).....	8, 9, 10
9	<b>Federal: Statutes, Rules, Regulations, Constitutional Provisions</b>	
10	9 U.S.C. § 1 .....	1, 4
11	9 U.S.C. § 2 .....	1, 4, 6
12	9 U.S.C. § 3 .....	1
13	9 U.S.C. § 4 .....	1
14	<b>State: Statutes, Rules, Regulations, Constitutional Provisions</b>	
15	Cal. Assembly Bill 51 .....	4
16	Cal. Bus. & Prof. Code § 17200 .....	4
17	Cal. Civ. Code § 1281.4 .....	19
18	Cal. Civ. Code § 1550 .....	8
19	Cal. Civ. Proc. Code § 1281 .....	7
20	Cal. Lab. Code § 1102.5.....	4
21	Cal. Penal Code § 502 .....	3
22	Cal. Stats. Chapter 711 .....	4
23		
24		
25		
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**NOTICE OF MOTION AND MOTION**

TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE that on December 22, 2022 at 2:00 p.m., or as soon thereafter as the matter may be heard, at the Oakland Courthouse of the United States District Court, Northern District of California, Courtroom 6 – 2nd Floor, located at 1301 Clay Street, Oakland, CA 94612, before the Honorable Jon S. Tigar, Defendants Illumina, Inc. (“Illumina”) and Verinata Health, Inc. (“Verinata,” and collectively with Illumina, “Defendants”) will move this Court pursuant to Federal Rule of Civil Procedure 12(b)(1) and 9 U.S.C. §§ 2, 3, and 4 for an order dismissing Plaintiff Albert Mark Gold’s (“Plaintiff”) Complaint and compelling him to arbitrate the claims asserted in the Complaint or, in the alternative, staying the case pending arbitration. Although this motion, in the interests of judicial efficiency, addresses only arbitration, Defendants reserve all rights to assert additional defenses, including under Rule 12(b), if the relief sought by this motion is not granted.

Defendants are entitled to an order dismissing the Complaint and compelling arbitration of Plaintiff’s claims under the Federal Arbitration Act, 9 U.S.C. § 1, *et seq.* and pursuant to Federal Rule of Civil Procedure 12(b)(1) because Plaintiff signed and accepted a valid arbitration agreement requiring that he individually arbitrate all claims arising out of his employment with Illumina and its wholly owned subsidiary Verinata, and this dispute falls squarely within the scope of the arbitration language. In the alternative to dismissal, Defendants seek an order staying the case pending arbitration.

Defendants’ motion is based upon this Notice, the accompanying Memorandum of Points and Authorities in support thereof, the Declarations of Cliff Cunningham and Aaron J. Schu, and the exhibits attached thereto, the complete files and records of this action, any matters of which this Court may take judicial notice, and such other evidence or arguments as may be presented at or before the hearing on this motion.

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**MEMORANDUM OF POINTS AND AUTHORITIES**

**I. INTRODUCTION**

Plaintiff Albert Mark Gold (“Plaintiff”) agreed to arbitrate any employment-related disputes with his former employer, Illumina, Inc. (“Illumina”). That arbitration agreement applies to all the claims alleged in this case, including those alleged against Illumina and its wholly-owned subsidiary, Verinata Health, Inc. (“Verinata,” and collectively with Illumina, “Defendants”). Yet, when an employment-related dispute arose regarding Plaintiff’s theft of documents from Defendants following the termination of his employment, including the initiation of an arbitration against Plaintiff, Plaintiff filed this lawsuit against Defendants.

The four corners of the arbitration agreement, the facts surrounding its signature, and the relevant case law applicable to a non-signatory like Verinata clearly establish that the arbitration agreement is valid and enforceable. Thus, Defendants respectfully bring this motion and ask the Court to issue an order compelling Plaintiff to do what he agreed to do at the beginning of his employment—arbitrate any disputes—and dismiss this action.

**II. BACKGROUND**

**A. Illumina, Inc. and Verinata Health, Inc.**

Illumina is a leading global developer, manufacturer, and marketer of tools and systems that analyze genetic variation and function. Decl. of Cliff Cunningham (“Cunningham Decl.”) ¶¶ 20-21. Illumina’s products and services catalyze disease research, drug discovery, and clinical lab test development. *Id.* ¶ 20. In addition to being one of the world’s most innovative companies, Illumina is frequently honored as a model corporate citizen and employer, including being certified as a “Great Place To Work.”

Verinata is a wholly-owned subsidiary of Illumina. Compl. ¶ 3.

**B. Plaintiff is Hired and Agrees to Arbitrate any Dispute**

Plaintiff began working for Illumina in March 2022 as Director, Clinical Pathology at its Foster City, California location. Cunningham Decl. ¶ 14. As set forth in the job description attached to Plaintiff’s Complaint, Plaintiff was “responsible for oversight of [Defendants’] high complexity genetic testing CLIA certified laboratories from either [their] San Diego or Foster City



1 locations.” Compl. Ex. B. Plaintiff’s duties also included “[e]nsur[ing] CLIAS and CAP  
 2 compliance of services and products offered through Illumina Laboratory Services” and working  
 3 with laboratory leadership, marketing, and medical affairs “to identify and evaluate opportunities  
 4 for Illumina which leverage the clinical laboratory.” *Id.*

5 On February 11, 2022, as part of Plaintiff’s onboarding process, Plaintiff, Illumina, and  
 6 “its current and future subsidiaries” entered into a mutual agreement to arbitrate all claims related  
 7 to Plaintiff’s recruitment or employment with Illumina. Cunningham Decl. ¶ 18; *id.* Ex. 5  
 8 (“Arbitration Agreement”); *see also* Compl. ¶ 10; *id.* Ex. C.

9 In signing the Arbitration Agreement, Plaintiff specifically agreed to use mandatory,  
 10 binding arbitration, instead of going to court, for any and all “disputes or claims that [he] could  
 11 otherwise pursue in court arising from or relating to [his] recruitment or employment with  
 12 [Illumina or its subsidiaries], or the termination of that employment.” Arbitration Agreement, at  
 13 1. The Arbitration Agreement was not hidden from Plaintiff—it is a stand-alone document  
 14 specifically titled “**Arbitration Agreement**,” in bold. *Id.* The Arbitration Agreement specifically  
 15 applies, refers to, and directs the applicant to, the JAMS Employment Rules & Procedures.  
 16 Arbitration Agreement, at 2; Decl. of Aaron J. Schu (“Schu Decl.”) ¶ 6; *id.* Ex. 3. Illumina agreed  
 17 to pay the arbitrator’s fee and any other type of expense or cost that Plaintiff would not be required  
 18 to bear if he were to bring the dispute(s) or claim(s) in court, as well as any other expense or cost  
 19 unique to arbitration. Arbitration Agreement, at 3. Per the Arbitration Agreement, either party  
 20 may confirm an arbitration award and have judgment entered based upon it in any court having  
 21 jurisdiction. *Id.* at 2. The Arbitration Agreement could only be modified by a written agreement  
 22 signed by both parties. *Id.* at 3.

### 23 **C. Procedural Background**

24 On July 20, 2022, Illumina initiated arbitration against Plaintiff with JAMS, alleging  
 25 violations of California Penal Code § 502 and breach of contract arising out of Plaintiff’s theft of  
 26 its confidential information. Schu Decl. ¶ 3; Compl. Ex. E.

27 In or about early August 2022, Plaintiff’s counsel requested that the venue of the  
 28 arbitration be moved to San Mateo, California rather than San Diego, California. Schu Decl. ¶¶ 3-

4; *id.* Ex. 1. Counsel for Illumina agreed to review the agreement and provide a response, but in the meantime, Plaintiff’s counsel asked JAMS to dismiss the arbitration. *Id.*

On August 18, 2022, Illumina requested JAMS move the arbitration to San Mateo, California, and on August 29, 2022, JAMS did so. Schu Decl. ¶¶ 4-5; *id.* Exs. 1-2.

Despite actual knowledge of the Arbitration Agreement and pending arbitration, Plaintiff filed his Complaint in this Court on September 5, 2022. *See First Family Fin. Servs., Inc. v. Fairley*, 173 F. Supp. 2d 565, 572 (S.D. Miss. 2001) (“The Court cannot conceive of a more explicit refusal to arbitrate than the bringing of an arbitrable claim in . . . court that one has contractually agreed to arbitrate”); *see also* Schu Decl. Ex. 4 (Plaintiff’s refusal to arbitrate claims with Defendants). Plaintiff’s Complaint alleges four claims against Defendants: (1) retaliation under California Labor Code § 1102.5; (2) unfair competition under California Business & Professions Code § 17200 *et seq.*; (3) wrongful termination in violation of public policy; and (4) breach of contract. This motion followed.

### III. ARGUMENT

Because the claims in this case are all subject to the valid, binding, mandatory, mutual Arbitration Agreement, Plaintiff must submit his claims to arbitration as a matter of law.

#### A. The Federal Arbitration Act Governs the Arbitration Agreement<sup>1</sup>

As an initial matter, the Federal Arbitration Act (“FAA”) governs the Arbitration Agreement. The FAA applies to arbitration agreements “involving” interstate commerce. 9 U.S.C. §§ 1-2. In acknowledging an “expansive congressional intent,” the Supreme Court has concluded this section demands broad application of the FAA to contracts “affecting” interstate commerce. *Allied-Bruce Terminix Cos. v. Dobson*, 513 U.S. 265, 273 (1995) (concluding FAA’s “word ‘involving’ is broad”); *see, e.g., Citizens Bank v. Alafabco, Inc.*, 539 U.S. 52, 56 (2003) (“We have interpreted the term ‘involving commerce’ in the FAA as the functional equivalent of

<sup>1</sup> To the extent Plaintiff argues that California Assembly Bill 51, 2019 Cal. Stats. Ch. 711 (“AB 51”) bars the enforcement of the Arbitration Agreement, that legislation is preliminarily enjoined. *See Chamber of Commerce of U.S. v. Bonta*, 45 F.4th 1113 (9th Cir. 2022) (granting petition for rehearing and withdrawing prior opinion, 13 F.4th 766 (9th Cir. 2021)); *Chamber of Commerce of U.S. v. Becerra*, 438 F. Supp. 3d 1078 (E.D. Cal. 2020) (enjoining enforcement of AB 51).

1 the more familiar term ‘affecting commerce’—words of art that ordinarily signal the broadest  
2 permissible exercise of Congress’ Commerce Clause power”).

3 Whether the parties intended to affect interstate or international commerce is not controlling.  
4 It is sufficient that the contract in fact affects interstate commerce. *Allied-Bruce*, 513 U.S. at 281.

5 Here, Plaintiff’s claims are encompassed in a valid contract involving interstate commerce.  
6 Illumina, along with its wholly owned subsidiary Verinata, manufactures and sells innovative  
7 technologies in the field of genetic variation and function, including sophisticated and cutting-  
8 edge products in the fields of DNA and RNA analysis, and genetic sequencing technologies.  
9 Compl. Ex. E ¶ 6. These products and services are provided across the United States and  
10 worldwide through Illumina’s offices in various states and countries. Cunningham Decl. ¶¶ 20-21.

11 Plaintiff cannot reasonably dispute that the Arbitration Agreement involves interstate  
12 commerce. As set forth in the job description attached to the Complaint, Plaintiff was, among  
13 other things, “responsible for oversight of [Defendants’] high complexity genetic testing CLIA  
14 certified laboratories from either [their] San Diego or Foster City locations.” Compl. Ex. B.  
15 Plaintiff’s duties also included “[e]nsur[ing] CLIAS and CAP compliance of services and products  
16 offered through Illumina Laboratory Services” and working with laboratory leadership, marketing,  
17 and medical affairs “to identify and evaluate opportunities for Illumina which leverage the clinical  
18 laboratory.” *Id.*; *see also id.* Ex. D (discussing California and New York regulations); *id.* ¶ 14  
19 (“Exhibit D is an exhaustive and detailed description of Illumina/Verinata’s noncompliance with  
20 multiple federal and state statutes and regulations . . .”).

21 Therefore, the Arbitration Agreement arises in a contract involving interstate commerce.  
22 *See Yeomans v. World Fin. Grp. Ins. Agency*, 485 F. Supp. 3d 1168, 1177-78 (N.D. Cal. 2020)  
23 (“Given there is no dispute that Associates are located throughout the United States, sells products  
24 from companies in different states to customers in various states, market their products to  
25 customers nationwide through online platforms, and recruit people (in states across the country) to  
26 join WFG, this Court concludes that there is sufficient evidence that the relevant transactions  
27 ‘involve commerce,’ and therefore that the FAA applies . . .”), *aff’d*, No. 20-16937, 2021 WL  
28 5356537 (9th Cir. Nov. 17, 2021); *Chong v. Fedex Office & Print Servs, Inc.*, No. 20-cv-06067-

1 JSW, 2021 WL 4926497, at \*4 n.3 (N.D. Cal. Aug. 4, 2021) (finding FAA governed because  
 2 “Plaintiff worked for FedEx whose business ‘includes planning and facilitating the shipment of  
 3 goods and products throughout the United States”). As such, Plaintiff’s claims fall within the  
 4 scope of the FAA.

5 **B. An Action is Properly Dismissed When All Claims Are Subject to Arbitration**

6 An action is properly dismissed for lack of subject matter jurisdiction under Federal Rule  
 7 of Civil Procedure 12(b)(1) if all claims are arbitrable under the FAA. *Glaude v. Macy’s Inc.*, No.  
 8 12-5179-PSG, 2012 WL 6019069, at \*3 (N.D. Cal. Dec. 3, 2012) (noting that “the court loses its  
 9 subject matter jurisdiction over any claims subject to [an] arbitration clause”); *see also GT Sec.,*  
 10 *Inc. v. Klastech GmbH*, No. 13-3090-JCS, 2014 WL 2928013, at \*17-18 (N.D. Cal. June 27, 2014)  
 11 (“a Rule 12(b)(1) motion to dismiss for lack of subject matter jurisdiction ‘is a procedurally  
 12 sufficient mechanism to enforce an arbitration provision.’”).<sup>2</sup>

13 The FAA provides that a written provision in a “contract evidencing a transaction  
 14 involving commerce to settle by arbitration a controversy thereafter arising out of such contract . .  
 15 . shall be valid, irrevocable, and enforceable, save upon such grounds as exist at law or in equity  
 16 for the revocation of any contract.” 9 U.S.C. § 2. Section 4 of the FAA permits a “party  
 17 aggrieved by the alleged failure, neglect, or refusal of another to arbitrate under a written  
 18 agreement for arbitration [to] petition any United States district court . . . for an order directing  
 19 that . . . arbitration proceed in the manner provided for in [the arbitration] agreement.” *Id.* § 4. On  
 20 a motion to compel arbitration, the Court’s role under the FAA is “limited to determining (1)  
 21 whether a valid agreement to arbitrate exists and, if it does, (2) whether the agreement  
 22 encompasses the dispute at issue.” *Chiron Corp. v. Ortho Diagnostics Sys., Inc.*, 207 F.3d 1126,  
 23 1130 (9th Cir. 2000). If the Court is “satisfied that the making of the agreement for arbitration or  
 24

25 <sup>2</sup> Further, a motion to compel arbitration and stay proceedings stays Defendants’ obligation to  
 26 respond to the Complaint until the Court determines whether arbitration is the proper forum. *E.g.,*  
 27 *Ritza v. Int’l Longshoremen’s & Warehousemen’s Union*, 837 F.2d 365, 369 (9th Cir. 1988)  
 28 (“[F]ederal courts . . . traditionally have entertained certain pre-answer motions that are not  
 expressly provided for by the rules.”), *rev’d on other grounds in Albino v. Baca*, 747 F.3d 1162  
 (9th Cir. 2013) ; *In re Barney’s, Inc.*, 206 B.R. 336, 341 (S.D.N.Y. 1997) (“Defendants are not in  
 default because a motion to stay litigation is a pre-answer motion within the scope of Rule  
 12(b).”).

1 the failure to comply therewith is not in issue, the [C]ourt shall make an order directing the parties  
2 to proceed to arbitration in accordance with the terms of the agreement.” 9 U.S.C. § 4.

3 The FAA reflects “both a ‘liberal policy favoring arbitration’ . . . and the ‘fundamental  
4 principle that arbitration is a matter of contract.’” *AT&T Mobility LLC v. Conception*, 563 U.S.  
5 333, 339 (2011) (quoting *Moses H. Cone Mem’l Hosp. v. Mercury Constr. Corp.*, 460 U.S. 1, 24  
6 (1983)). Thus, “courts must place arbitration agreements on an equal footing with other  
7 contracts.” *Id.*

8 In ruling on a 12(b)(1) motion to dismiss, courts may look beyond the pleadings to resolve  
9 factual disputes, and the burden is on the party opposing the motion to establish subject matter  
10 jurisdiction (that is, the existence of non-arbitrable claims). *See Savage v. Glendale Union High*  
11 *Sch.*, 343 F.3d 1036, 1040 n.2 (9th Cir. 2003).

#### 12 **C. The Arbitration Agreement is Valid and Binding**

13 In determining the existence of an agreement to arbitrate, courts look to “general state-law  
14 principles of contract interpretation, while giving due regard to the federal policy in favor of  
15 arbitration.” *Wagner v. Stratton Oakmont, Inc.*, 83 F.3d 1046, 1049 (9th Cir. 1996).

16 As long as an arbitration clause is not itself invalid under “generally applicable contract  
17 defenses, such as fraud, duress, or unconscionability,” it must be enforced according to its terms.  
18 *Concepcion*, 563 U.S. at 339. Any doubts concerning the scope of arbitrable issues must be  
19 resolved in favor of arbitration. *Mercury Constr. Corp.*, 460 U.S. at 24-25. Furthermore, courts  
20 have consistently found the JAMS arbitration rules, which are what the parties agreed to here, to  
21 be enforceable. *See, e.g., Wynn Resorts, Ltd. v. Atl.-Pac. Cap., Inc.*, 497 F. App’x 740, 742 (9th  
22 Cir. 2012).

23 In determining the validity of an arbitration agreement, courts apply California contract  
24 law. *See* Cal. Civ. Proc. Code § 1281; *Pinnacle Museum Tower Ass’n v. Pinnacle Mkt. Dev. (US)*,  
25 LLC, 55 Cal. 4th 223, 236 (2012). The party seeking arbitration bears the burden of proving the  
26 existence of an arbitration agreement, and the party opposing the agreement bears the burden of  
27 proving any defense to the contract. *Pinnacle*, 55 Cal. 4th at 236.

28 ///

1 The Arbitration Agreement is valid and binding here because the parties mutually assented  
 2 to its terms, it covers all the claims in Plaintiff's Complaint, and it is neither procedurally nor  
 3 substantively unconscionable.

4 **1. Plaintiff and Illumina Entered Into an Enforceable Contract to Arbitrate**

5 The Arbitration Agreement's clear terms and the facts surrounding its signature render it  
 6 enforceable. The elements necessary to form a contract are mutual assent (offer and acceptance)  
 7 and consideration. Cal. Civ. Code § 1550; *see Div. Labor Law Enf't v. Transpacific Transp., Co.*,  
 8 69 Cal. App. 3d 268, 275 (1977). Consideration is shown by the employee's continued  
 9 employment after the arbitration agreement is presented. *Asmus v. Pac. Bell*, 23 Cal. 4th 1, 15  
 10 (2000); *Craig v. Brown & Root, Inc.*, 84 Cal. App. 4th 416, 420 (2002).

11 Plaintiff and Illumina freely entered into the Arbitration Agreement, indicating their  
 12 consent to be mutually bound by its terms. Arbitration Agreement, at 3; Cunningham Decl. ¶¶ 4-  
 13 11, 17-19; *see also* Compl. ¶ 10 ("On February 11, 2022, plaintiff and Illumina . . . both executed  
 14 a written arbitration contract . . . , a true and correct copy of which is attached to this complaint as  
 15 Exhibit C."). Illumina presented the Arbitration Agreement to Plaintiff, and he agreed to be bound  
 16 by its terms when he signed it on February 11, 2022. *Id.* Illumina's onboarding process required  
 17 Plaintiff to review and enter information on each form individually, including the Arbitration  
 18 Agreement form. Cunningham Decl. ¶¶ 4-11, 15-19. He could take as much time as he wished to  
 19 review the Arbitration Agreement. *Id.* ¶ 10. At the end of the session, Plaintiff was prompted to  
 20 create the electronic signature and sign the individually reviewed onboarding forms, indicating his  
 21 review of, and agreement to, each. *Id.* ¶ 8, 18-19. In return, Plaintiff was hired. *Id.* ¶ 19. These  
 22 facts satisfy the offer, acceptance, and consideration requirements for contract formation. Thus,  
 23 the Arbitration Agreement is enforceable.

24 **2. The Arbitration Agreement is Fair and Conscionable**

25 If the essential elements of a contract are present, the agreement shall be enforced unless it  
 26 is unconscionable. *Armendariz v. Found. Health Psychcare Servs., Inc.*, 24 Cal. 4th 83, 114  
 27 (2000); *Sanchez v. Carmax Auto Superstores Cal., LLC*, 224 Cal. App. 4th 398, 402 (2014). To be  
 28 unenforceable, a party must prove the arbitration agreement is *both* procedurally and substantively



1 unconscionable. *Armendariz*, 24 Cal. 4th at 114. Plaintiff can do neither.

2 **a. There is No Procedural Unconscionability**

3 Procedural unconscionability focuses on two elements—oppression and surprise due to  
 4 unequal bargaining power. *Baltazar v. Forever 21, Inc.*, 62 Cal. 4th 1237, 1243 (2016); *Fittante v.*  
 5 *Palm Springs Motors, Inc.*, 105 Cal. App. 4th 708, 722-23 (2003). An otherwise enforceable  
 6 arbitration agreement is not unenforceable because it is presented on a “take-it-or-leave-it-basis”;  
 7 the agreement must contain some surprise or some additional “unduly oppressive” aspects.  
 8 *Carmax*, 224 Cal. App. 4th at 402-03; *Fittante*, 105 Cal. App. 4th at 721-22 (“Describing a  
 9 contract as one of adhesion does not, however, affect its enforceability. Rather, an adhesion  
 10 contract remains fully enforceable unless (1) the provision falls outside the reasonable  
 11 expectations of the weaker party, or (2) the provision is unduly oppressive or unconscionable.”).  
 12 Stated differently, an adhesion contract is “fully enforceable according to its terms . . . unless  
 13 certain other factors are present which, under the established legal rules—legislative or judicial—  
 14 operate to render it otherwise.” *Graham v. Scissor-Tail, Inc.*, 28 Cal. 3d 807, 819-20 (1981).

15 *Carmax* is particularly illustrative. Even though the court found the employer presented its  
 16 employee with an arbitration agreement on a “take-it-or-leave-it” basis, the court still enforced the  
 17 agreement because there was no oppression or surprise. *Carmax*, 224 Cal. App. 4th at 403.  
 18 Critically, the agreement “was not hidden, but prominently featured as part of the employment  
 19 application.” *Id.*

20 Here, the Arbitration Agreement was not hidden from Plaintiff, and he had as much time  
 21 as he wished to review it. Cunningham Decl. ¶ 10. Plaintiff was not required to complete the  
 22 onboarding process in one sitting. *Id.* ¶¶ 3, 9, 10. He also could have saved any or all of the  
 23 onboarding forms (including the Arbitration Agreement) as PDF documents and/or printed them.  
 24 *Id.* Plaintiff also could have elected to not complete or sign the forms. *Id.* Illumina presented the  
 25 Arbitration Agreement to him as part of his onboarding process, and the relevant section is labeled  
 26 (in bold) as “**Agreement to Arbitrate Certain Disputes and Claims.**” *Id.* ¶¶ 18-19; Arbitration  
 27 Agreement, at 1. Further, the Arbitration Agreement contains a paragraph entitled “**Knowing and**  
 28 **Voluntary Agreement**” (in bold) immediately above the signature line certifying that Plaintiff

1 had been advised to consult with an attorney of his choosing before signing the Arbitration  
 2 Agreement, had the opportunity to negotiate the terms of the Arbitration Agreement, and that he  
 3 agreed he had “read this Agreement carefully and understands that by signing it, [he] is waiving  
 4 all rights to a trial or hearing before a judge or jury with respect to any and all disputes and claims  
 5 regarding [his] employment with [Illumina] or the recruitment to or termination thereof.”  
 6 Arbitration Agreement, at 3. Simply put, there is no possible procedural unconscionability.

7 **b. There is No Substantive Unconscionability**

8 The Arbitration Agreement is also enforceable because it is not substantively  
 9 unconscionable. Substantive unconscionability focuses on overly harsh or one-sided results.  
 10 *Armendariz*, 24 Cal. 4th at 114; *Carmax*, 224 Cal. App. 4th at 402. To prove the Arbitration  
 11 Agreement is substantively unconscionable, Plaintiff must prove its terms are so extreme or unfair  
 12 so as to “shock the conscience.” *Pinnacle*, 55 Cal. 4th at 248; *see also Morris v. Redwood Empire*  
 13 *Bancorp*, 128 Cal. App. 4th 1305, 1322-23 (2005) (“With a concept as nebulous as  
 14 “unconscionability” it is important that courts not be thrust in the paternalistic role of intervening  
 15 to change contractual terms that the parties have agreed to merely because the court believes the  
 16 terms are unreasonable. The terms must shock the conscience.”).

17 Specifically, the California Supreme Court allows for arbitration of employment-related  
 18 disputes if the agreement: “(1) provides for neutral arbitrators, (2) provides for more than minimal  
 19 discovery, (3) requires a written award, (4) provides for all of the types of relief that would  
 20 otherwise be available in court, and (5) does not require employees to pay either unreasonable  
 21 costs or any arbitrators’ fees or expenses as a condition of access to the arbitration forum.”  
 22 *Armendariz*, 24 Cal. 4th at 102; *see also Fittante*, 105 Cal. App. 4th at 716 (agreement enforceable  
 23 when it is equally applicable to both parties).

24 Here, the Arbitration Agreement meets all of the *Armendariz* requirements and is a model,  
 25 enforceable arbitration agreement. It is not one-sided: it expressly applies equally to Plaintiff and  
 26 Illumina (and Verinata, as “Company” is defined).<sup>3</sup> Arbitration Agreement, at 1 (“The Company  
 27

28 <sup>3</sup> The agreement’s bilaterality is also evident by the fact that Illumina has a pending arbitration  
 against Plaintiff Gold arising from his data theft. *See* Compl. Ex. E.



1 and Employee mutually agree to submit to binding arbitration . . .”). It requires Illumina to pay  
 2 the arbitrator’s fee and any other type of expense or cost that Plaintiff would not be required to  
 3 bear if he were to bring the dispute(s) or claim(s) in court, as well as any other expense or cost that  
 4 is unique to the arbitration. *Id.* at 3. It requires the arbitration to be governed by the JAMS  
 5 employment dispute resolution rules, which are often thought of as the gold standard for  
 6 arbitration rules. *Id.* at 2. These rules themselves provide for a neutral arbitrator, as well as the  
 7 same discovery rights and relief that the parties would be entitled to in a court of law, and a  
 8 written award. *Schu Decl.*, Ex. 3. Thus, the Arbitration Agreement easily satisfies the  
 9 *Armendariz* requirements and is enforceable. *See* 24 Cal. 4th at 102.

### 10 **c. The Court May Strike Any Unenforceable Clause**

11 Even if the Court determines that any part of the Arbitration Agreement is unenforceable,  
 12 it should modify or sever the offending portion. *Armendariz*, 24 Cal. 4th at 121-24. A court is  
 13 particularly apt to sever an objectionable clause where the parties have agreed in the arbitration  
 14 agreement to modify or interpret any clause found to be invalid or unenforceable. *E.g., McLaurin*  
 15 *v. Russell Sigler, Inc.*, 155 F. Supp. 3d 1042, 1047-48 (C.D. Cal. 2016). Indeed, absent a showing  
 16 that the parties’ arbitration agreement is “permeated” with illegality, which it clearly is not,  
 17 severance or modification is the favored approach. *See Roman v. Superior Court (Fle-Kem, Inc.)*,  
 18 172 Cal. App. 4th 1462, 1477-78 (2009).

19 Here, Plaintiff and Illumina specifically agreed that:

20 ...if any term or portion of this Agreement shall, for any reason, be held to be  
 21 invalid or unenforceable or to be contrary to public policy or any law, then the  
 22 remained of the Agreement shall not be affected by such invalidity or enforceability  
 but shall remain in full force and effect, as if the invalid or unenforceable term or  
 portion thereof had not existed with this Agreement.

23 Arbitration Agreement, at 3. Thus, in the event the Court finds any provision unenforceable, the  
 24 Court should modify or remove the offending provision and enforce the parties’ Arbitration  
 25 Agreement.

### 26 **3. Verinata May Compel Arbitration**

27 Plaintiff does not appear to dispute that the Arbitration Agreement is between him,  
 28 Illumina, and Verinata. Compl. ¶ 35. However, if Plaintiff argues that Verinata is not a signatory

1 to the Arbitration Agreement, it may still compel arbitration based on third-party beneficiary,  
2 equitable estoppel, and agency principles.

3 A non-party may enforce an arbitration agreement in some cases “[b]ecause ‘traditional  
4 principles’ of state law allow a contract to be enforced by or against nonparties to the contractual  
5 through ‘assumption, piercing the corporate veil, alter ego, incorporation by reference, third-party  
6 beneficiary theories, waiver and estoppel.’” *Arthur Andersen LLP v. Carlisle*, 556 U.S. 624, 631  
7 (2009). Under California law, “[n]onsignatory defendants may enforce arbitration agreements  
8 ‘where there is sufficient identity of parties.’ Enforcement is permitted where the nonsignatory is  
9 the agent for a party to the arbitration agreement, or the nonsignatory is a third party beneficiary of  
10 the agreement. In addition, a nonsignatory may enforce an arbitration agreement under the  
11 doctrine of equitable estoppel.” *Jenks v. DLA Piper Rudnick Gray Cary U.S. LLP*, 243 Cal. App.  
12 4th 1, 8-9 (2015).

13 **a. Verinata is an Intended Third-Party Beneficiary of the Arbitration**  
14 **Agreement**

15 “A third party beneficiary may enforce a contract expressly made for his benefit. And  
16 although the contract may not have been made to benefit him alone, he may enforce those  
17 promises directly made for him.” *Murphy v. Allstate Ins. Co.*, 17 Cal. 3d 937, 943 (1976).  
18 Further, “a third party beneficiary of an arbitration agreement may enforce it.” *Ronay Family Ltd.*  
19 *P’ship v. Tweed*, 216 Cal. App. 4th 830, 838 (2013).

20 The California Supreme Court has established a three-part test for determining a third-  
21 party beneficiary, as follows:

22 [The Court shall examine] the express provisions of the contract at issue, as well as  
23 all of the relevant circumstances under which the contract was agreed to, in order to  
24 determine not only (1) whether the third party would in fact benefit from the contract,  
25 but also (2) whether a motivating purpose of the contracting parties was to provide a  
benefit to the third party, and (3) whether permitting a third party to bring its [ ]  
action against a contracting party is consistent with the objectives of the contract and  
the reasonable expectations of the contracting parties.

26 *Goonewardene v. ADP, LLC*, 6 Cal. 5th 817, 829-30 (2019). Courts determine whether these  
27 elements are met by “carefully examine[ing] the express provisions of the contract at issue, as well  
28 as all of the relevant circumstances under which the contract was agreed to.” *Id.* at 829.

Here, Verinata, a wholly-owned subsidiary of Illumina, is referenced throughout the Arbitration Agreement. Arbitration Agreement, at 1 (“This Mutual Arbitration Agreement . . . is entered into between Illumina, Inc. . . . , or any of its current and future subsidiaries . . . (‘the Company’) and the employee named below . . . .”); *see also* Compl. ¶ 35 (“Illumina and Verinata have waived their right as a matter of law to compel plaintiff to arbitrate employment disputes purportedly described in the arbitration agreement.”). Thus, Verinata would “in fact benefit from the contract” and the parties have a “motivating purpose” that benefits Verinata. *See Hajibekyan v. BMW of N. Am. LLC*, 839 F. App’x 187, 188 (9th Cir. 2021) (contract at issue expressly defined arbitrable disputes as including affiliates of the assignee); *see also City of Oakland v. Oakland Raiders*, Case No. 18-cv-07444-JCS, 2019 WL 3344624, at \*14 (N.D. Cal. July 25, 2019) (describing the benefit in fact element as a “relatively low hurdle”); *Oxy-Health, LCC v. H2 Enterprise, Inc.*, No. CV 18-4066-MWF (SSx), 2019 WL 6729646, at \*3 (C.D. Cal. July 31, 2019) (“As a corporation solely owned by Mr. Yeh, H2 would obviously directly benefit from the Agreement because H2’s operation was rooted in Mr. Yeh’s work for Oxy-Health.”).

Moreover, as set forth in Plaintiff’s Complaint, Illumina’s January 27, 2022 offer letter (at paragraph 7 and Exhibit A) was made “on behalf of Verinata Health, Inc.,” further demonstrating that the signatories of the Arbitration Agreement possessed a “motivating purpose” to benefit Verinata. *See also id.* Ex. A (“this offer of employment with Verinata Health, Inc.”). For this reason, permitting Verinata to compel arbitration would also be “consistent with the objectives of the contract and the reasonable expectation of the contracting parties.” *Goonewardene*, 6 Cal. 5th at 830; *Oxy-Health*, 2019 WL 6729646, at \*3 (“given Oxy-Health’s knowledge of Mr. Yah and H2, as well as their interconnected nature, H2’s ability to bring a claim arising from the contract is consistent with the objectives and reasonable expectations of the Agreement.”).

As such, Verinata is a third-party beneficiary of the Arbitration Agreement and may enforce it as a non-signatory.

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**b. Equitable Estoppel Permits Verinata to Invoke the Arbitration Agreement Even Though It is Not a Signatory**

Equitable estoppel is an exception to the general rule that only signatories may invoke an arbitration agreement. *Garcia v. Pexco, LLC*, 11 Cal. App. 5th 782, 785 (2017) (citing *Boucher v. Alliance Title Co.*, 127 Cal. App. 4th 262, 267 (2005)). Under equitable estoppel, “a nonsignatory defendant may invoke an arbitration clause to compel a signatory plaintiff to arbitrate its claims when the causes of action against the nonsignatory are “intimately founded in an intertwined with” the underlying contract obligations.” *Id.* at 787. It applies in cases like this one where the claims are “based on the same facts and are inherently inseparable from the arbitrable claims against signatory defendants.” *See id.* at 786-87.

In *Garcia*, the plaintiff was employed by a temporary staffing company pursuant to an employment contract that included a mandatory arbitration agreement. *Garcia*, 11 Cal. App. 5th at 784. The staffing company assigned the plaintiff to work at a third-party company (like Verinata), but that company was not a signatory to the agreement. *Id.* The third-party company was permitted to compel arbitration after the plaintiff filed a lawsuit related to the plaintiff’s employment with the staffing company. *Id.* at 788. Importantly, the court noted that the plaintiff’s claims were intimately founded and intertwined with his employment relationship with the staffing company, which was governed by the employment agreement compelling arbitration. *Id.* at 787; *see also Marengo v. DirecTV, LLC*, 233 Cal. App. 4th 1409, 1419 (2015) (“Although DirecTV was not a signatory to the employment arbitration agreement between Marengo and 180 Connect, there is no doubt that the agreement formed one of the terms of Marengo’s employment. When Marengo sued DirecTV for violating the terms of his employment, DirecTV was entitled to invoke the arbitration clause to compel Marengo, as a signatory plaintiff, to arbitrate his claims pursuant to the employment agreement.”).

Like the claims in *Garcia*, Plaintiff’s claims are intimately founded and intertwined with his employment relationship with Illumina, which was governed by the Arbitration Agreement. Indeed, all of his claims are directly related to that employment. Further, Plaintiff does not distinguish between Illumina and Verinata with regard to the basis for liability. To the contrary,

1 his claims are based on the same facts and circumstances, alleging in each claim that  
 2 “Illumina/Verinata” retaliated against him and violated public policy. *E.g.*, Compl. ¶¶ 8, 11, 16,  
 3 21, 25, 35. Accordingly, Verinata can also compel Plaintiff to arbitration on this basis.

4 **c. The Agency Exception Permits Verinata to Invoke the Arbitration**  
 5 **Agreement Even Though It is Not a Signatory**

6 Like equitable estoppel, agency is an exception to the general rule that only a party to an  
 7 arbitration agreement may enforce it. *Garcia*, 11 Cal. App. 5th at 788. A non-signatory may  
 8 enforce an arbitration agreement under the agency exception “when a plaintiff alleges a defendant  
 9 acted as an agent of a party to an arbitration agreement.” *Id.*

10 Here, Illumina is a signatory and Plaintiff alleges Verinata is a “wholly-owned subsidiary  
 11 of [Illumina].” Compl. ¶ 4. Further, Illumina and Verinata are alleged to have acted as agents of  
 12 one another. *E.g.*, *id.* ¶ 7 (“On January 27, 2022, Illumina ‘on behalf of Verinata Health, Inc.’  
 13 offered employment to plaintiff . . . .”); *id.* ¶ 8 (“On January 28, 2022, plaintiff accepted the offer .  
 14 . . from Illumina and/or Verinata.”); *id.* ¶ 21 (“Notwithstanding the requirement of the arbitration  
 15 agreement drafted by Illumina/Verinata which Illumina/Verinata required to be signed . . . .”).

16 Thus, because Plaintiff has alleged Illumina was acting on behalf of Verinata (and vice-  
 17 versa), the agency exception applies and Verinata may compel arbitration based on that theory as  
 18 well.

19 **4. Defendants Have Not Waived Their Right to Compel Arbitration**

20 In his Complaint, Plaintiff puzzlingly asserts Defendants have waived their right to compel  
 21 arbitration because “Illumina did not initiate the arbitration proceeding ‘in the county in which the  
 22 Employee was employed by the Company at the time the arbitrable dispute(s) or claim(s) arose.  
 23 That resulted in a strike list of proposed arbitrators being submitted to the parties which proposed  
 24 arbitrators were all retired San Diego judicial officers or San Diego lawyers.” Compl. ¶ 21; *see*  
 25 *also id.* ¶ 35 (“By initiating an arbitration proceeding against plaintiff in San Diego County and  
 26 thereafter failing and refusing to take necessary action to move it to the San Francisco office of  
 27 JAMS, the defendants breached a material term and condition of the arbitration agreement  
 28

1 between them and plaintiff.”).<sup>4</sup>

2 The “waiver of the right to compel arbitration is a rule for arbitration, such that the FAA  
3 controls.” *Sovak v. Chugai Pharm., Co.*, 280 F.3d 1266, 1270 (9th Cir. 2002). “The right to  
4 arbitration, like other contractual rights, can be waived.” *Martin v. Yasuda*, 829 F.3d 1118, 1124  
5 (9th Cir. 2016). “Any examination of whether the right to compel arbitration has been waived  
6 must be conducted in light of the strong federal policy favoring enforcement of arbitration  
7 agreements.” *Fisher v. A.G. Becker Paribas, Inc.*, 791 F.2d 691, 694 (9th Cir. 1986). The  
8 Supreme Court recently held that a showing of prejudice is not required, and that the waiver  
9 inquiry should focus on the waiving party’s conduct, that is, did the waiving party “knowingly  
10 relinquish the right to arbitrate by acting inconsistently with that right?” *Morgan v. Sundance*, 142  
11 S. Ct. 1708, 1714 (2022).

12 When analyzing waiver, courts consider the totality of the parties’ actions. *Newirth v.*  
13 *Aegis Senior Cmtys, LLC*, 931 F.3d 935, 941 (9th Cir. 2019). “Applying this holistic approach, we  
14 have generally asked whether a party’s actions ‘indicate a conscious decision . . . to seek judicial  
15 judgment on the merits of [the] arbitrable claims, which would be inconsistent with a right to  
16 arbitrate.’” *Id.*

17 Illumina (but not Verinata) initiated arbitration on July 20, 2022. Compl. ¶ 20; *id.* Ex. E.  
18 On August 18, 2022, after Plaintiff’s counsel’s request and before an arbitrator had been  
19 appointed, Illumina agreed to move the venue of the arbitration to San Mateo. Schu Decl. ¶¶ 3-4;  
20 *id.* Ex. 1 (“Illumina, Inc. requests the location of the arbitration b[e] changed to San Mateo.”).  
21 Defendants were first served with the Complaint on September 6, 2022. Other than this motion,  
22 Defendants have filed no other pleadings with the Court.

23 As set forth above, Plaintiff argues that Defendants waived their right to arbitrate by  
24 initiating the arbitration in San Diego, rather than San Mateo. However, this does not, in any way,  
25 convey an intent on the part of Illumina (much less Verinata, who did not initiate the arbitration)  
26

27  
28 <sup>4</sup> Plaintiff’s position is particularly puzzling given his refusal to substantively meet and confer on  
his waiver argument or provide any authority in support of his position. See Schu Decl. ¶ 7 & Ex.  
4.

1 to litigate the merits of the arbitrable claims in court—quite the opposite, it expressed an intent to  
2 arbitrate those claims.

3       Regardless, Plaintiff’s argument in support of waiver (as pleaded in the Complaint) is not  
4 supported by the facts. As an initial matter, the provision at issue calls for the arbitration to “take  
5 place in the county in which [Plaintiff] was employed by [Illumina and Verinata] at the time the  
6 arbitrable dispute(s) or claim(s) arose.” Arbitration Agreement, at 2; *see also* Compl. ¶ 12 (same);  
7 *id.* Ex. C. It says nothing about “initiating arbitration” in a certain location, as Plaintiff alleges.  
8 *See* Compl. ¶ 21 (“Illumina did not initiate the arbitration proceeding [in San Mateo].”). It only  
9 requires that the arbitration take place in San Mateo, which, as set forth in Exhibit 2 to the Schu  
10 Declaration, it will. To the extent Plaintiff argues the arbitration was “not moved” because “the  
11 arbitration proceedings would continue to be run and administered out of JAMS San Diego office  
12 by the same case manager as originally assigned to the San Diego proceeding (for example,  
13 Complaint ¶¶ 22, 35), he ignores the plain language of the Arbitration Agreement, which contains  
14 no such requirements. *See* Arbitration Agreement.

15       And even if the Arbitration Agreement required Defendants to initiate arbitration in San  
16 Mateo, Defendants agreed—days after Plaintiff’s request—to move the site of the arbitration to  
17 San Mateo. Schu Decl. ¶¶ 4-5; *id.* Ex. 2. Contrary to Plaintiff’s allegations, JAMS subsequently  
18 issued a “Supplemental Strike List” setting the location of the arbitration to “San Mateo, CA” and  
19 providing a list of prospective arbitrators with offices in that area, including eight with presences  
20 in the San Francisco/the Bay Area, one with a “national” presence, and one “outside Sacramento.”  
21 Schu Decl. ¶¶ 4-5; *id.* Ex. 2.

22       Nor, contrary to Plaintiff’s assertion, does the agreement call for “San Francisco area  
23 arbitrators.” Rather, in the event the parties cannot agree on an arbitrator, “the selection shall  
24 proceed according to the procedures set forth in Rule 15 of JAMS Employment Arbitration Rules  
25 & Procedures such that an Arbitrator will ultimately be appointed by JAMS.” Arbitration  
26 Agreement; Compl. Ex. C. JAMS Rule 15 provides, in relevant part:

27       (b) If the Parties do not agree on an Arbitrator, JAMS shall send the Parties a list of  
28       at least five (5) Arbitrator candidates in the case of a sole Arbitrator and at least ten  
      (10) Arbitrator candidates in the case of a tripartite panel. JAMS shall also provide



each Party with a brief description of the background and experience of each Arbitrator candidate. JAMS may add names to or replace any or all names on the list of Arbitrator candidates for reasonable cause at any time before the Parties have submitted their choice pursuant to subparagraph (c) below.

Schu Decl. Ex. 3, at 10. Thus, whether JAMS has provided a “strike list of proposed San Francisco Bay Area arbitrators” is immaterial. Compl. ¶ 22.

Put simply, this is not the type of action that could possibly support a waiver of the right to arbitrate. *See Beauperthuy v. 24 Hour Fitness USA, Inc.*, No. 06-715 SC, 2011 WL 6014438, at \*4-6 (N.D. Cal. Dec. 2, 2011) (denying waiver argument where defendants “substantially complied with the procedures for initiating arbitration in . . . agreement” by complying with “two of three requirements”).

**D. The Arbitration Agreement Applies to All Claims Related to Plaintiff’s Employment**

When determining the arbitrability of an issue under the FAA, the Court must also determine whether the parties’ agreement to arbitrate reached stated issues. *Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth, Inc.*, 473 U.S. 614, 628 (1985); *Mendez v. Mid-Wilshire Health Care Ctr.*, 220 Cal. App. 4th 534, 541 (2013) (“[I]n ruling on a motion to compel arbitration, the court must . . . determine whether the parties actually agreed to arbitrate the dispute.”).

In determining the scope of an arbitration clause, the court applies state law principles of contract interpretation “while giving due regard to the federal policy in favor of arbitration by resolving ambiguities . . . in favor of arbitration.” *Wagner*, 83 F.3d at 1049.

An arbitration agreement’s scope is determined by the agreement itself, and will be enforced unless it cannot be interpreted to cover the asserted dispute. *Gravillis v. Coldwell Banker Residential Brokerage Co.*, 143 Cal. App. 4th 761, 771 (2006). The party opposing arbitration bears the burden of demonstrating that an arbitration clause could not cover the dispute. *Molecular Analytical Sys. v. Ciphergen*, 186 Cal. App. 4th 696, 705 (2010).

Here, by its terms, the relevant section in the Arbitration Agreement, titled “**Agreement to Arbitrate Certain Disputes and Claims**,” states that it covers “any and all disputes or claims that [Plaintiff] could otherwise pursue in court arising from or relating to [his] recruitment to or arbitration with [Defendants], or the termination of that employment.” Arbitration Agreement, at



1 1. Moreover, the Arbitration Agreement specifically states that its scope includes, but is not  
 2 limited to “claims for . . . breach of contract, . . . wrongful termination of employment, violation  
 3 of public policy[, and] . . . unfair business practices.” *Id.* Thus, it expressly reaches all of the  
 4 claims in the Complaint. *See Harris v. Tap Worldwide, LLC*, 248 Cal. App. 4th 373 at 391 (2016)  
 5 (granting motion to compel arbitration of discrimination and wrongful termination claims).

6 **E. This Case Should Dismissed or, in the Alternative, Stayed**

7 Section 3 of the FAA requires courts to stay actions pending arbitration. 9 U.S.C. § 3; *see*  
 8 *also* Cal. Civ. Code § 1281.4 (same). However, the Court has discretion to dismiss the action in  
 9 its entirety, rather than stay the action, if all of the claims asserted in Plaintiff’s Complaint must be  
 10 submitted to arbitration. *Sparling v. Hoffman Constr. Co.*, 864 F.2d 635, 638 (9th Cir. 1988).  
 11 Because the FAA reflects a “liberal federal policy favoring arbitration agreements,” “any doubts  
 12 concerning the scope of arbitrable issues should be resolved in favor of arbitration.” *Moses H.*  
 13 *Cone Mem’l Hosp.*, 460 U.S. at 24-25.

14 For the reasons set forth above, all of Plaintiff’s claims must be arbitrated. Therefore,  
 15 Defendants respectfully request the Court exercise its discretion and dismiss Plaintiff’s claims  
 16 without prejudice. In the alternative, Defendants request the Court stay the case pending  
 17 arbitration.

18 **IV. CONCLUSION**

19 For all of the reasons set forth above, Illumina and Verinata respectfully request the Court  
 20 order this case to arbitration and dismiss the case without prejudice or, in the alternative, stay the  
 21 case pending arbitration.

22 Dated: September 27, 2022

PAUL, PLEVIN, SULLIVAN & CONNAUGHTON LLP

23  
 24 By: /s/ Aaron J. Schu

E. JOSEPH CONNAUGHTON

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 26 Verinata Health, Inc.  
 27  
 28